



PARALYMPICS
NEW ZEALAND

Annual Report &
Financial Statements

2013



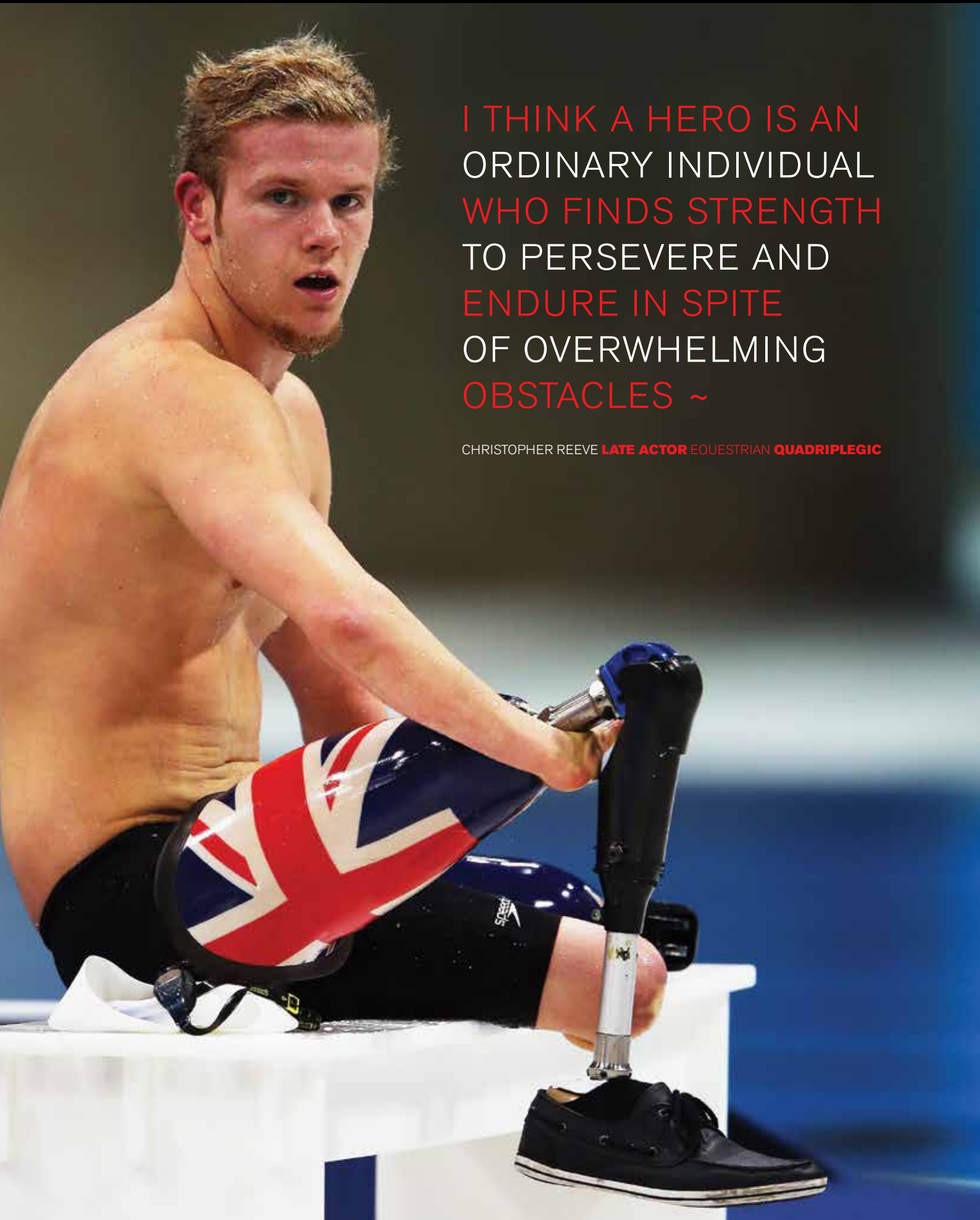


contents

3	Officers and Officials
5	Chairman's Report
9	Chief Executive's Report
12	High Performance Report
15	Journey to Success – The Phillipa Gray Story
18	New Zealand Team – London 2012 Paralympic Games
19	Results – Medal winning & Top 6 Placing
20	London 2012 by the Numbers
23	Paralympic Games – Sochi 2014 & Rio 2016
24	Talent Identification Programme
27	Classification Report
28	List of Paralympians
37	Financial Report
38	Statement of Financial Performance
39	Statement of Financial Position
40	Statement of Movements in Equity
41	Notes to the Accounts
47	Independent Auditors Report

I THINK A HERO IS AN
ORDINARY INDIVIDUAL
WHO FINDS STRENGTH
TO PERSEVERE AND
ENDURE IN SPITE
OF OVERWHELMING
OBSTACLES ~

CHRISTOPHER REEVE **LATE ACTOR** EQUESTRIAN **QUADRIPLÉGIC**



officers & officials

PNZ PATRON	Mr. Paul Holmes, CNZM (deceased February 2013)	
PNZ BOARD	Mr. Mark Copeland (Chair)	Mrs. Sue Foley
	Mr. Marc Frewin	Dr. Selwyn Maister, QSM
	Mr. Duane Kale, ONZM	Mrs. Rose-Marie Schiavuzzi
	Mr. Kagan Hindshaw	Mr. Ben Lucas (until Nov 2012)
PNZ ORDER OF MERIT MEMBERS	Dr. N R Jefferson, OBE	Mr. J L McKie
	Mr. J L H Savage, OBE	Mr. W F L Utley, OBE
	Mrs. K Condon	Dr. J H Heslop, CBE
	Mr. C Power	Mr. D Kale, ONZM
	Mr. S Roger	Mr. P Humphreys
	Mr. D Currie, CNZM	Mr. P Holmes, CNZM (deceased)
	Mr. R Hynds	Mr. R Courtney
	Mr. C Willis	Mr. B Tocker
	Mr. H J Pow (deceased)	Mr. K McCormack (deceased)
	Mr. G Condon, QSM (deceased)	Mr. A R Guthrey, OBE (deceased)
	Mr. T James	
PNZ STAFF	Mrs. Fiona Allan	Chief Executive
	Mr. Ross Halpin (Nov 2012 - June 2012)	Interim Chief Executive
	Mr. Dave Stewart	Organisation Development Manager
	Mr. Malcolm Humm	High Performance Director
	Mr. Jason Healy (to Nov 2012)	Performance Analyst
	Mr. Hadleigh Pierson	Talent Identification Manager
	Ms. Bev Chamberlain	Programme Manager
	Mrs. Marguerite Christophers	Classification Manager
	Ms. Deb Shattock	High Performance Logistics Manager
	Ms. Emily Smith	High Performance Programme Coordinator
	Mrs. Rosemary Bradshaw (to Nov 2012)	Administration Manager
	Ms. Kelly Thorn (Nov 2012 - July 2013)	Administration Manager
	Mrs. Caroline White	Finance Manager
	Mrs. Melissa Dawson	Public Relations Coordinator
	Mrs. Raylene Bates (to Sept 2012)	Programme Director, Athletics
	Mr. Brendon Cameron	Head Performance Coach – Cycling
	Mr. Jon Shaw (from May 2013)	Head Performance Coach – Swimming

NATHANSMITHCYCLING

THE ONLY
DISABILITY IN LIFE
IS A BAD ATTITUDE ~

SCOTT HAMILTON **FIGURE SKATER** CANCER SURVIVOR



chairman's report

THE LONDON 2012 PARALYMPIC GAMES MARKED A SIGNIFICANT CHANGE IN THE PARALYMPIC SPORT LANDSCAPE. THE NEW ZEALAND PARALYMPIC GAMES TEAM PERFORMANCES MUST BE REGARDED AS ONE OF THE BEST THAT OUR ORGANISATION HAS EVER DELIVERED. THE FEEDBACK FROM OUR TEAM WHO ATTENDED THE GAMES IN LONDON AND FROM THE RECORD BREAKING AUDIENCES WHO WATCHED FROM AFAR, WAS THESE GAMES DISPLAYED UNPRECEDENTED SPORTING EXCELLENCE.

4,294 athletes from 164 nations came together to compete in front of record breaking sell out crowds and an international audience of 3.4 billion. This represents a cumulated growth of almost one billion (37 per cent growth) on the Beijing 2008 Paralympic Games which were watched by a cumulated international audience of 2.48 billion. These figures show the growing global appeal of Paralympic Sport and the Paralympic Games. The public profile of Para-Sport and Paralympics New Zealand continues to grow in New Zealand and this is reflected in the increasing demand for more Paralympic content in the media.

The New Zealand Paralympic campaign was incredibly successful. Our athletes produced excellent results to finish the top ranked nation per capita and the third nation on number of medals per team size. Every facet of PNZ's operations – from our High Performance programmes, to our pre-Games camps and our London Village set-up and management, all contributed to an outstanding Games campaign.

The New Zealand team of 24 athletes returned home with 17 medals (6 Gold, 7 Silver and 4 Bronze) five more than Beijing in 2008. New Zealand's Paralympians set 5 World records and 1 Paralympic record.

The support the New Zealand Team enjoyed during the Games from government was gratifying and significant for our athletes. Government Minister, Hon. Chris Tremain was passionate in his support in London, as was HPSNZ Chief Executive, Alex Baumann. The New Zealand High Commission were behind our team, hosting the team at the New Zealand Embassy in Haymarket, London prior to the Games, and having representatives including the New Zealand High Commissioner, Derek Leask at all New Zealand events.

Whilst there was a focus in 2012 on the London 2012 Paralympic Games and debrief of the event, the PNZ Board has maintained a focus on planning for the future and has been developing the 2013 – 2020 PNZ Strategic Plan titled: Towards 2020. This has been a critical focus to ensure that our organisation continues to build on the successes of London 2012 and provides leadership support to the development of Para-Sport within New Zealand.

THOSE WHO MIND
DONT MATTER AND
THOSE WHO MATTER
DON'T MIND ~

DR SEUSS **WRITER** CARTOONIST **ARTIST**



chairman's report continued

It has never been timelier for the New Zealand corporate sector to invest in Paralympic sport and PNZ has been working towards its commercial readiness and looks forward to partnering with new commercial partners for the next Paralympic cycle and beyond.

PNZ's goal to provide Excellence and Equity in Sport and providing opportunities for Para-Athletes to reach their potential through sport would be impossible to reach without the support of government and our funding, commercial and sport partners.

I record my thanks to the New Zealand Government for its support and assistance through Alex Baumann, Chief Executive, HPSNZ and Peter Miskimmin, Chief Executive, Sport NZ and that of their Board and staff. HPSNZ have committed \$2.9m for 2013 and 2014, and a further \$400,00 in PEGs and \$58,500 in Prime Minister's Scholarships.

As Paralympic sport enters the next phase in its development, the support of our National Sports Organisations partners is critical. I extend my gratitude to our member organisations that have developed a Para-Sport programme within their sport and to those that have signalled that they wish to take a leadership of Para-Sport in the future. As one Games cycle ends and another begins, we will be relying on you to help us ensure that New Zealand remains one of the world's leading Paralympic nations.

We are moving in the right direction and I thank the PNZ Board, Interim Chief Executive Ross Halpin and Chief Executive Fiona Allan for their expertise, commitment and leadership. I consider that this, matched with the knowledge, passion, energy and dedication of PNZ staff, is a perfect recipe for success in the future.

With New Zealand appetite for Paralympic Sport now stronger than ever, PNZ's position in New Zealand sport is increasingly exciting and unique.

The 2012/2013 reporting period has been one of great success for PNZ, but the challenge never ends. Our preparations for the Sochi 2014 Paralympic Games and Rio 2016 Paralympic Games are already very well advanced.

It will be an exciting journey and we look forward to sharing it with you.

MARK COPELAND CHAIRMAN & PRESIDENT
PARALYMPICS NEW ZEALAND

MEMBER ORGANISATION

PRINCIPAL MEMBERS:

NATIONAL SPORTS ORGANISATIONS	PARAFED ASSOCIATIONS
Athletics New Zealand	ParaFed Auckland
Basketball New Zealand	ParaFed Canterbury
Bike NZ	ParaFed North Otago
Boccia New Zealand	ParaFed Northland
Bowls New Zealand	ParaFed Otago
Canoe Federation New Zealand	ParaFed Southland
Equestrian Sports New Zealand	ParaFed Taranaki
New Zealand Shooting Federation	ParaFed Wellington
Goalball New Zealand	
New Zealand Wheelchair Rugby	ParaFed Waikato
New Zealand Wheelchair Tennis	
Rowing New Zealand	
Snow Sports New Zealand	
Swimming New Zealand	
Table Tennis New Zealand	
Triathlon New Zealand	
Yachting New Zealand	

AFFILIATE MEMBERS:

NATIONAL SPORTS ORGANISATIONS	PARAFED ASSOCIATIONS
New Zealand Dance Sport Association	ParaFed Manawatu
	ParaFed Bay of Plenty

COURAGE AND
STRENGTH IS NOT THE
ABSENCE OF FEAR, IT'S
REFUSING TO ASSUME
THE ROLE OF A VICTIM ~

ANNE WAFULA STRIKE **BRITISH PARALYMPIC** WHEELCHAIR RACER



chief executive's report

WITHIN A PARALYMPIC YEAR, PNZ'S PROGRESS AS AN ORGANISATION IS TESTED AGAINST THE BEST IN THE WORLD.

THE PERFORMANCES OF NEW ZEALAND PARALYMPIANS AT THE LONDON 2012 PARALYMPIC GAMES WERE OUTSTANDING AND THE MEDAL HAUL OF 17 MEDALS WAS A TESTAMENT TO THAT SUCCESS. WHILST ATHLETES WERE PUSHING THEMSELVES TO THEIR LIMITS ON THE SPORTING FIELD, THE ORGANISATION WAS PUSHING ITSELF TO ITS LIMITS TO ACHIEVE AND SUPPORT SPORTING EXCELLENCE AND SUCCESS.

NEW ZEALAND'S RANKING OF NO1 NATION PER CAPITA WAS A HUGE SUCCESS GIVEN THE INCREASED INVESTMENT AND RESOURCES INTO PARALYMPIC SPORT GLOBALLY.

PNZ knew that the London 2012 Paralympic Games was going to be the most competitive Paralympic Games ever and therefore worked hard to ensure that every athlete was given the best possible environment and opportunity to reach their potential.

The breadth of PNZ's work was evident during the Games. Ten athletes on the 2012 New Zealand Paralympic team were products of the PNZ Talent Identification Programme, named Xccelerate 2 Xcellence and of these 10 athletes, 7 medals and 12 world records were achieved by Xccelerate 2 Xcellence athletes in London. PNZ's classification programme also ensured that all athletes were internationally classified before the Paralympics.

Through the PNZ's Paralympic Schools Education Programme, thousands of school children across New Zealand connected with our team and this provided inspiration to our Paralympians.

It is through our commitment to ensure that athletes are given the best possible environment and opportunity to succeed that, in 2012, PNZ worked in conjunction with HPSNZ and National

Sports Organisations to coordinate greater alignment within the High Performance Programme planning.

In agreement with PNZ, HPSNZ now directs investment and resource support directly into targeted National Sports Organisations to lead their Para-Sport programme whilst PNZ continues to directly manage four sports: Athletics, Cycling, Shooting and Swimming. It remains our organisational ambition for all sports in New Zealand to lead the Para-Sport programme and therefore our ongoing relationships with National Sports Organisations are crucial.

PNZ worked with The Research Agency to further our understanding of New Zealanders relationship with Paralympics. 81% of the participants were aware of PNZ and 74% have some interest in Paralympic Sport. This signals that there remains a huge opportunity with over 2.2million New Zealanders interested in Paralympic Sport to some degree. 38% of New Zealanders were reported to have watched some of the 2012 Paralympic Games and this will remain a key focus ensuring that the opportunity remains for increasing audiences to watch Para-Sport and achievements of athletes at the Paralympic Games.

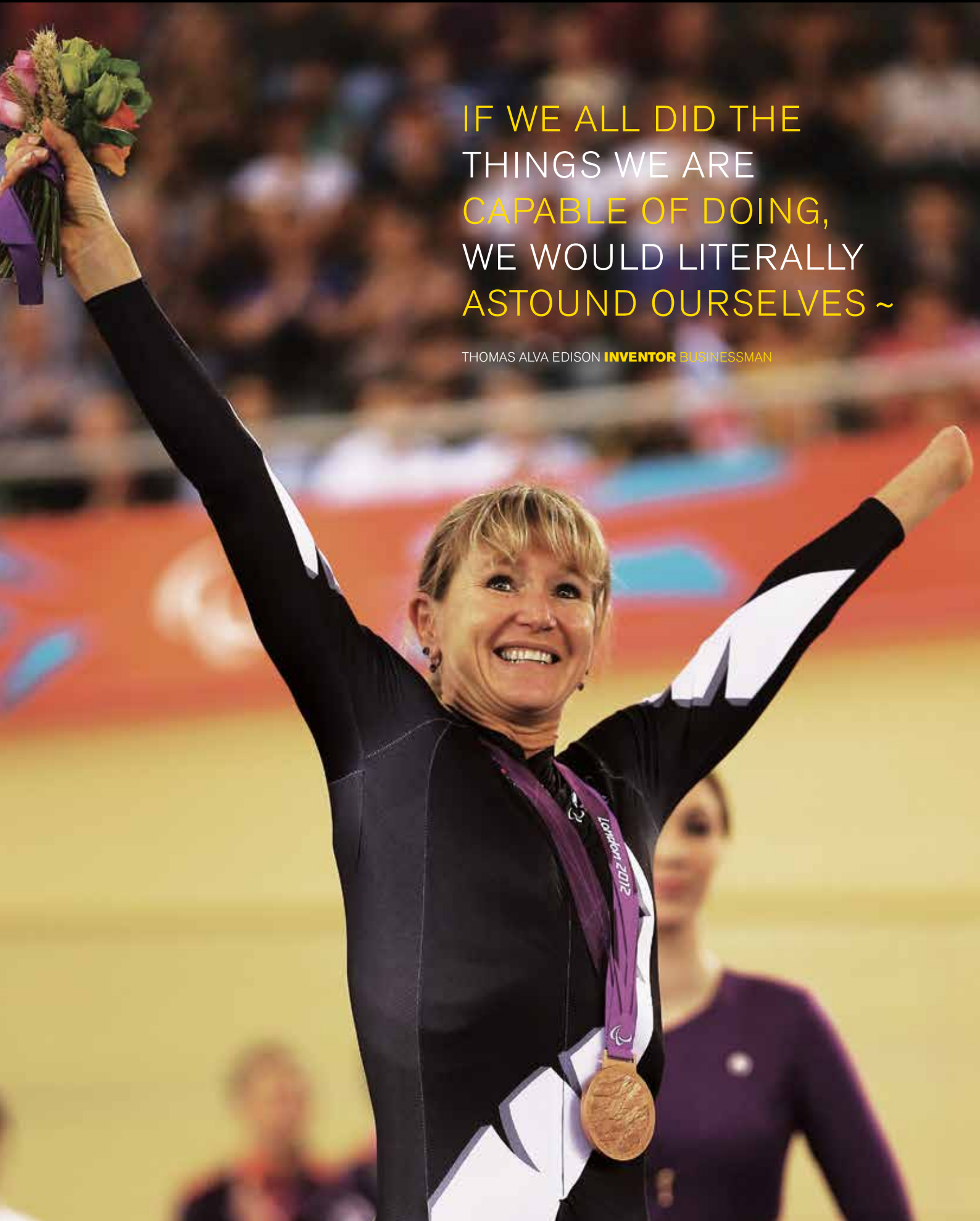
PNZ for the first time, invested in a London based media resource during London 2012 in order to generate content and liaise with the New Zealand media. This, in conjunction with the existing New Zealand based Public Relations Coordinator role, generated 94% growth in online media articles from Beijing 2008 to London 2012. More than 1.1 million adult New Zealanders watched the Paralympic Games and more than 2.25 million are aware of Paralympics New Zealand. PNZ's website posted record traffic with over 22,000 visits and we enjoyed an overwhelming response to our social media activities on Facebook with a 342% growth in Facebook likes, 522,557 Facebook views and significant of activity on Twitter.

Capitalising on the increased profile of PNZ during the London 2012 Paralympic Games, fundraising revenue has continued to increase for a sixth straight year. Fundraising, driven predominantly by the sale of Paralympics New Zealand pins, has increased by an average 38% each year over the last 6 years. The Pin and Win initiative enjoyed continued growth and was supported by high profile sites such as sales at the Auckland Easter Show.

Pin and Win will be continued in the 2013/2014 year through a campaign targeted to raise awareness of the Sochi 2014 Paralympic Winter Games.

IF WE ALL DID THE
THINGS WE ARE
CAPABLE OF DOING,
WE WOULD LITERALLY
ASTOUND OURSELVES ~

THOMAS ALVA EDISON **INVENTOR** BUSINESSMAN



chief executive's report continued

The support from New Zealand and Australia is critical to enhance the Paralympic movement in the Oceania region and as Secretary General of the Oceania Paralympic Committee it was a highlight to witness Iliesa Delana from Fiji create history winning Fiji's and South Pacific's first ever Gold Medal in an Olympic or Paralympic Games. This exceptional win in the High Jump also earned Fiji the title of Number 1 nation of "Medals per number of team Members" at the London 2012 Paralympic Games. It remains a commitment of PNZ to contribute to the wider success of Para-Athletes across all the Oceania nations and to assist in the development and capability of the region.

PNZ has achieved much in the past year thanks to the support and help from many people and organisations.

I wish to thank the following for their unwavering support to the organisation:

- Mark Copeland, PNZ Chairman and the PNZ Board for their leadership, strategic vision and wise counsel. Each Board member's contribution has assisted our organisation to grow Paralympic Sport in New Zealand and is greatly appreciated.
- PNZ staff for their expertise, knowledge, commitment and passion to serve the needs of Para-Athletes and support the growth of Paralympic Sport in New Zealand. They are champions of Paralympic Sport and their contribution to New Zealand sport through their various roles is greatly appreciated and I am privileged to lead such a professional team.
- The CEOs and Staff from within PNZ Members for their support to the development of Para-Sport. Whilst still working within a variety of different operating models we are confident that New Zealand sport is in a strong position to continue to build upon a strong Paralympic Sport programme and success at Paralympic Games will be achieved through your support.
- Alex Baumann and his Board and Staff at HPSNZ for their ongoing commitment to Paralympic sport in New Zealand

and government's investment and resource support to support Para-Athletes achieve their sporting potential. Their support to National Sports Organisations to support their High Performance Para-Sport programme will ensure that Paralympic Sport will continue its success into Rio 2016, Pyeongchang, 2018 and Tokyo 2020.

- Peter Miskimmin and his Board and Staff at Sport NZ for their continued investment into our organisational capability. In 2012 it was agreed that Sport NZ would assist PNZ in Commercial Planning to assist PNZ diversify its revenue streams and it is our desire to continue to attract and partner with Corporate organisations that value PNZ and work with us to build upon Paralympic Sport success in New Zealand.
- Kereyn Smith and her Board and Staff at NZOC for their continued support in Paralympic Games preparations. PNZ was grateful for the sharing of resources at the London 2012 Paralympic Games and NZOC have been very supportive in our planning for the Sochi 2014 Paralympic Games.
- To PNZ sponsors and supporters a huge thank you for your understanding of Paralympic sport and support. To the Lion Foundation, Adecco and Blue Star your fantastic contribution over the year has assisted PNZ to achieve in all aspects and we invite you, as always, to celebrate the past years' success.
- Finally, without the achievements and excellence of New Zealand Para-Athletes and their Coaches and greater support teams PNZ would not be in the strong position that it is in today. Through their dedication and commitment to their sport, and their outstanding international results, PNZ has had the ability to build a stronger brand profile within New Zealand.

**FIONA ALLAN CHIEF EXECUTIVE
PARALYMPICS NEW ZEALAND**

high performance report

THE PAST YEAR HAS BEEN VERY SUCCESSFUL AND PROGRESSIVE FOR THE PARALYMPICS NEW ZEALAND HIGH PERFORMANCE PROGRAMME.

Four years of athlete commitment and determination, combined with strategic sport planning and coach expertise led to New Zealand winning 17 Medals at the London 2012 Paralympic Games. This saw New Zealand finish at the top of the Medal board for medals won per population. New Zealand was represented in seven sports Athletics, Cycling, Equestrian, Rowing, Sailing, Shooting and Swimming.

LONDON 2013 PARALYMPIC GAMES DEBRIEF

A formal debrief process was conducted at the completion of the Paralympic Games by external consultant Damien de Cruz. The purpose of this debrief was to:

- Learn what PNZ should continue to do as part of a Games preparation and what could be improved on.
- Capture the learnings from the strategic and operational planning of the London 2012 Paralympic Games campaign that will assist and enhance the planning of future High Performance and Paralympic Games campaigns.

Every athlete and a total of 44 out of 55 team members were interviewed. Key learnings and recommendations for the future have been incorporated into the planning systems for future pinnacle events and the Rio 2016 Paralympic Games.

HIGH PERFORMANCE PLAN

Prior to the London 2012 Paralympic Games PNZ had commenced its planning for 2013. The PNZ High Performance Plan 2013 – 2020 is underpinned by seven 'Measures of Success' and all people in the plan continually learning and improving.

THE 7 MEASURES OF SUCCESS ARE:

Medal Class Athletes

Medal Class Coaches

Talent Management

Planning & Support Systems

Strategic Partnerships

Business & Investment

Paralympic Games

Paralympics New Zealand has made good progress since January 2013 when the plan was first implemented.

Key outcomes to date include the following:

> Securing investment into 'The Plan' from High Performance Sport New Zealand (HPSNZ)

HPSNZ have committed \$2.9m for 2013 and 2014 with the opportunity for PNZ to secure further investment into the plan from 2015 onwards. This investment is primarily targeted at

- Programme Leadership
- Coaching
- Athlete Campaigns
- Support Services

In addition to investment into the plan PNZ secured \$400,000 in Performance Enhancement Grants (PEG's) to support athletes with living and sporting costs and \$58,500 into Athlete and Support Team Member Prime Minister Scholarships to support learning and development.

> Retaining and recruiting Head Performance Coaches and Lead Development Coaches for PNZ Invested Sports (Athletics, Cycling, Shooting & Swimming)

- Paralympics New Zealand retained the services of Cycling Head Performance Coach Brendon Cameron. Brendon who comes from a deep pedigree of cycling having competed in the 1996 and 2004 Olympic Games then going on to coach Sarah Ulmer to Olympic Gold at the 2004 Athens Olympic Games commenced with Paralympics New Zealand in 2009. Brendon personally coached athletes to 3 medals in London including 1 Gold and a World Record. Brendon is contracted full time to lead the PNZ Cycling Programme through to December 2016.

- Paralympics New Zealand secured the services of Jon Shaw to lead the PNZ Swimming Performance Programme. This is a full time role. Jon, who prior to commencing with Paralympics New Zealand led the University of the Sunshine Coast High Performance Paralympic Swimming Program as Head Coach, has coached athletes to Beijing 2008 and London 2012 Paralympic Games medals. Jon was also an Australian Team Coach at the Beijing 2008 and London 2012 Paralympic Games.
- Paralympics New Zealand secured the services of Dave Sheely as Lead Development coach for the PNZ Shooting Programme. This role is a part time role and is targeted towards supporting development athletes in their quest to compete at the Rio 2016 Paralympic Games.

> Retaining all medal athletes from the London 2012 Paralympic Games

PNZ retained and contracted all medal winning athletes from the London 2012 Paralympic Games. In addition, all but one of the medal winning coaches from the London 2012 Paralympic Games were also retained.

> Provision of World Class services to PNZ contracted athletes and coaches.

Within PNZ's contract with HPSNZ the recruitment of World Class Sport Science and Medical professionals has been achieved. These services are available to athletes and coaches in their daily training environments, camps and international competitions. These services include:

- Anthropometry
- Biomechanics
- Coach Support
- HP Leadership Support
- Medical Coordination
- Performance Data Analysis
- Performance Nutrition
- Physiology
- Physiotherapy
- Sport Psychology
- Strength & Conditioning

PRIME MINISTER'S SCHOLARSHIPS

HPSNZ has invested into PNZ to provide Prime Minister's Scholarships. These scholarships support learning and development opportunities to athletes, coaches, support team members and officials that align with the PNZ High Performance Plan. PNZ recipients for 2013 were:

Athletes:	
Holly Robinson	Athletics
Rory McSweeney	Athletics
Mary Fisher	Swimming
Phillipa Gray	Cycling
Cameron Leslie	Swimming
Fiona Southorn	Cycling
Daniel Holt	Swimming
Rebecca Dubber	Swimming
Kate Horan	Cycling

Support Team Members

Marguerite Christophers	PNZ Classification Manager
Ruth McLaren	Swimming Classifier
Rebecca Foulsham	Athletics Classifier
Malcolm Humm	PNZ High Performance Director

NATIONAL AWARDS

A number of athletes and a coach received National awards over the past year. These include:

Halberg Awards 2013	
Sophie Pascoe	Halberg Disability Sports Foundation Disabled Sports Person of the Year

Maori Sports Awards 2012	
Cameron Leslie	Disabled Sports Person of the Year

State Insurance 2013 Swimming New Zealand Awards	
Mary Fisher	Swimming New Zealand People's Choice Awards
Sophie Pascoe	Swimming New Zealand Swimmer of the Year with a Disability
Roly Crichton	Swimming New Zealand Club Coach of the Year

2012 Attitude Awards	
Adam Hall	2012 Sports Person of the Year

Snow Sports Awards 2012	
Adam Hall	Snow Sports New Zealand Athlete of the Year

WHEN EVERYONE
ELSE SAYS YOU CAN'T
DETERMINATION SAYS,
"YES YOU CAN" ~

ROBERT M. HENSEL **BORN WITH SPINA BIFIDA**
FOUNDER OF BEYOND LIMITATIONS WEEK



journey to success, the phillipa gray story

BEHIND ANY GOLD MEDAL WINNING ATHLETE IS A GREAT TEAM; A POINT AMPLY ILLUSTRATED BY THE WORLD-CLASS SUPPORT STAFF WHO ENABLED PARALYMPIC TANDEM CYCLING CHAMPION PHILLIPA GRAY TO REACH THE TOP.

THE WAIKATO-BORN CYCLIST, WHO WAS ONLY INTRODUCED TO THE SPORT IN 2009, HAS ENJOYED A METEORIC RISE AFTER PREVIOUSLY FEATURING AS A REPRESENTATIVE ROWER. LAST FEBRUARY SHE LANDED HER MAIDEN GLOBAL MEDAL ALONGSIDE SIGHTED PILOT LAURA FAIRWEATHER – WINNING BRONZE IN THE INDIVIDUAL PURSUIT AT THE 2012 UCI PARACYCLING TRACK WORLD CHAMPIONSHIPS IN CALIFORNIA, USA.

Later in 2012 the Invercargill-based duo's progress continued at breakneck pace as they secured the full set of medals – gold in the individual pursuit, silver in the road time trial and bronze in the 1km time trial – at the London Paralympics as the duo enjoyed an unforgettable Games.

Yet if it wasn't for a 'random email' sent by forward-thinking PNZ Talent Identification Manager Hadleigh Pierson in the first half of 2009, Phillipa explains she may never have pursued a career in cycling.

"At the time I was at a crossroads finishing my degree and I was at the point I was giving up rowing," says Phillipa, who has Usher Syndrome, a sight and hearing impairment. "I received the email which invited me to try out a range of sports at talent ID days. I thought, why not and put down for athletics, rowing and cycling."

It was the latter sport that was the first to respond. She was invited down to a talent ID day in Christchurch and put through her paces on a static bike, where she impressed in the physiological testing.

It was here she first met PNZ Cycling Head Performance Coach Brendon Cameron and it was he who immediately offered Phillipa the chance to pursue a training programme with the long-term target of competing at the London 2012 Paralympics. She did not hesitate to accept and so began her new career as a tandem racer.

Since that day, Brendon has acted as her coach and mentor, what Phillipa calls her 'master jigsaw puzzle builder.'

"He has the little pieces (of the jigsaw puzzle) and manages to put them together," explains, Phillipa, 24, who is studying a bachelor of therapeutic and sports massage and a diploma in sport and exercise at the Southern Institute of Technology in Invercargill.

"Brendon is a coach of few words, but when he says something he always answers a lot of questions," she adds. "He is full of knowledge and everything about his training programme has a clear reason for why he has done it."

With Brendon lending his vast knowledge from a coaching perspective another individual integral to Phillipa's success is Laura, her long-standing sighted pilot.

Discovered by Brendon, Laura provides the eyes for her stoker (the term given to Phillipa who sits on the back of the tandem) and helps steer the bike.

Naturally, given the dynamic between the pair on the tandem, a high level of trust has to develop. However, according to Phillipa, her pilot's support is significant in many other ways. "Laura has taught me a lot about being what a professional bike rider is," explains Phillipa. "She's honest and up front and if there's a problem she is going to tell me. We have a quite beautiful relationship on the bike."

That 'beautiful relationship' first featured on the international stage in 2011 when the pair finished seventh at the 2011 UCI Para-Cycling Track World Championships in Italy. Before, at the following year's edition in the USA, the duo improved in that event by four places to secure bronze.

Another key element in her rise into world-class has been the long-time support of High Performance Sport New Zealand's sports psychologist Rod Corban.

Rod has helped the Thames-born cyclist overcome the mental challenges of competing in elite sport, encouraging Phillipa to



journey to success, the phillipa gray story *continued*

'control the controllables' and not dwell on any negative thoughts which might impact on performance.

"He has taught me about red box and green box thinking," she explains. "The green box (thoughts) will help you improve and the red box you will have to deal with it or forget about it because it is out of your control. An example being in the countdown to London (Paralympics) I was thinking about how the Irish pairing (one of Phillipa and Laura's main rivals) were doing, but I needed to discard it and stop focusing on it."

Bolstered by a hardened mental approach, the next key element to her burgeoning success lay at the hands of innovative PNZ cycling mechanic, Peter Alexander. The Aucklander designed and built a state-of-the-art tandem bike for Phillipa and Laura built out of carbon fibre – a material he is familiar with in his work with super yachts – to compete at the London 2012 Paralympic Games.

It was an inspirational move and from the first time the Kiwi duo sat on their new bike they were blown away by both its lightness and stability.

"Honestly, it was indescribable," Phillipa enthuses. "It was an awesome bike. From the first time we sat on it we felt like we were flying around the track. It was just 'Oh my God!'"

With the benefit of the bike – which cost an estimated \$15,000 – and the very best in coaching, sport psychology, Phillipa and Laura went into the London Games high on confidence and backed up that optimism by completing the trifecta of gold, silver and bronze medals.

Yet last year's Paralympic Games did not provide the full-stop in Phillipa's career, it was merely the comma.

The pursuit of excellence never stops and this year she had added a new element to her multi-talented team; nutritionist Aimee Burns.

Tightening up her dietary regimen Phillipa has noticed a big improvement to her hill climbing ability. 'Leaner and fitter' than at any point in her career, she has abided by a few, simple nutritional rules which have made a difference.

"Aimee has made me aware of taking on board too many treats like a can of Coke," she explains. "I restrict treats to four times a week, whereas before I used to have more. A lot of it is being consciously aware of what I eat"

At this year's UCI Road Para-Cycling World Championships in Canada, Phillipa and Laura once again performed with distinction, winning silver in the time trial and placing fifth in the road race.

Next year the main focus is the UCI Para-Cycling Track World Championships, where Phillipa and Laura will be looking to add world pursuit gold to their Paralympic title. Yet besides targeting the rainbow jersey (the award for winning a world title in cycling) she has set even higher goals for 2014.

"It would be quite special to remain unbeaten in the event next year," she explains. "It would be pretty special to be the Hamish Bond and Eric Murray [the all conquering Kiwi rowers who have been unbeaten since they teamed up together in 2009] of our event and have that kind of status."

With the backing of the finest in PNZ and High Performance Sport NZ support staff anything is possible.

Phillipa Gray Support Team

TANDEM PILOT	Laura Fairweather
TALENT IDENTIFICATION MANAGER	Hadleigh Pierson
HEAD PERFORMANCE COACH	Brendon Cameron
BIKE MECHANIC	Peter Alexander
PSYCHOLOGY	Rod Corban
NUTRITION	Aimee Burns
ATHLETE LIFE ADVISOR	Jason McKenzie
PHYSIOTHERAPY	Justin Ralph

new zealand team, london 2012 paralympic games

Athletes

ATHLETICS	Holly Robinson, Tim Prendergast, Peter Martin
CYCLING	Christopher Ross, Fiona Southorn, Nathan Smith, Phillipa Gray & Laura Thompson (Pilot), Susan Reid, Jayne Parsons & Kylie Young (Pilot) (withdrew due to injury)
EQUESTRIAN	Anthea Gunner, Rachel Stock
ROWING	Danny McBride
SAILING	Tim Dempsey, Jan Apel, Paul Francis
SHOOTING	Michael Johnson
SWIMMING	Sophie Pascoe, Nikita Howarth, Aine Kelly-Costello, Mary Fisher, Rebecca Dubber, Daniel Sharp, Cameron Leslie, Daniel Holt

Team Support Staff

CHEF DE MISSION	Duane Kale
TEAM MANAGER	Ken Sowden
HIGH PERFORMANCE DIRECTOR	Malcolm Humm
CAMPAIGN MANAGER	Dave Stewart
MEDICAL STAFF	Ian Murphy, Team Doctor ; Jacqui Kerins, Physiotherapist ; Justin Ralph, Physiotherapist ; Wendy Hilton, Sports Massage Therapist ; Rod Corban, Psychologist
ATHLETICS	Raylene Bates, Team Manager ; Steve Willis, Coach
CYCLING	Brendon Cameron, Head Coach ; Jonathan Hailstone, Coach ; John Rich, Coach ; Simon Finnel, Coach ; Peter Alexander, Mechanic ; Jordan Newlands, Mechanic
EQUESTRIAN	Warrick Allan, Team Manager ; Hayley Beresford, Coach ; Jenny Affleck, Groom ; Carissa Thomas, Groom
ROWING	Norman Charlton, Coach
SAILING	Rob Hielkema, Coach ; Charles Baillie-Strong, Coach ; Steve Cranch, Team Support
SHOOTING	Bev Chamberlain, Team Manager ; Lynda O'Cain, Loader
SWIMMING	Esther Price, Team Manager ; Simon Mayne, Coach ; Gary Francis, Coach ; Roly Crichton, Coach

results

medal winning & top 6 placing

SOPHIE PASCOE	Gold	Women's 200m Individual Medley	SM10	World Record
	Gold	Women's 100m Butterfly	S10	World Record
	Gold	Women's 100m Freestyle	S10	Paralympic Record
	Silver	Women's 50m Freestyle	S10	
	Silver	Women's 100m Breaststroke	S10	
	Silver	Women's 100m Backstroke	S10	
MARY FISHER	Gold	Women's 200m Individual Medley	S11	World Record
	Silver	Women's 100m Backstroke	S11	
	Silver	Women's 100m Freestyle	S11	
	Bronze	Women's 50m Freestyle	S11	
	4th	Women's 400m Breaststroke	S11	
PHILLIPA GRAY & LAURA THOMPSON (Pilot)	Gold	Women's Individual B Pursuit		World Record
	Silver	Women's Road Time Trial		
	Bronze	Women's B Kilo		
CAMERON LESLIE	Gold	Men's 150m Individual Medley	SM4	World Record
	5th place	Men's 50m Backstroke	S5	
	6th Place	Men's 200m Freestyle	S5	
DANIEL SHARP	Silver	Men's 100m Breaststroke	SB13	
FIONA SOUTHORN	Bronze	Women's C5 Individual Pursuit		
	4th place	Women's C5 Road Time Trial		
MICHAEL JOHNSON	Bronze	R5 10m Air Rifle Standing		
	4th place	R5 10m Air Rifle Prone		
REBECCA DUBBER	5th place	Women's 100m Backstroke	S7	
	5th place	Women's 400m Freestyle	S7	
PETER MARTIN	5th place	Men's Shot Put	F52-53	
	6th place	Men's Javelin	F52-53	
NIKITA HOWARTH	6th place	Women's 200m Individual Medley	SM7	
AINE KELLY-COSTELLO	6th Place	Women's 100m Backstroke	S11	
DANIEL HOLT	4th place	Men's 400m Freestyle	S13	
SUSAN REID	4th place	Women's Road Time Trial	H3	
TIM PRENDERGAST	5th place	Men's 800m	T13	
	6th place	Men's 1500m	T13	

london 2012 by the numbers

athletes competed

4,294

nations represented

164

New Zealand medals per capita

20

1st

medals

17

world records

5

New Zealand athletes

24

international audience

3.4 billion

countries broadcast in

115

individuals visited PNZ Website

22,000

growth in PNZ Facebook likes

342%

PNZ Facebook views

522,557

hours of live sport on IPC website

780

spectators

2.7 million

THERE IS NO
GREATER DISABILITY
IN SOCIETY, THAN
THE INABILITY TO SEE
A PERSON AS MORE ~

ROBERT M. HENSEL **BORN WITH SPINA BIFIDA**
SPOKESPERSON FOR ATHLETES FOR HOPE



paralympic games

SOCHI 2014

The Sochi 2014 Paralympic Winter Games will run from the 7 – 16 March 2014. Events from five sports will be contested including Snowboarding for the first time at the Paralympic Games. The New Zealand team will be selected in October 2013.

New Zealand is targeting two gold medals at Sochi 2014 which would build on the Gold medal won by Adam Hall at the Vancouver 2010 Paralympic Winter Games.

The team leadership has undergone change with the appointment of Ashley Light to the position of Chef de Mission. Ashley Light replaces the previous Chef de Mission, Jon Turnbull who accepted a new role with the NSW Institute of Sport in Sydney which commences in October 2013.

RIO 2016

New Zealand's preparations for the Rio 2016 Paralympic Games forge ahead. With a record 4,350 athletes competing for medals in 22 sports, the first Paralympic Games ever to be hosted in South America will be a truly memorable event.

The Rio 2016 Paralympic Games will run from the 7 – 18 September 2016.

In July 2013 PNZ Chairman, Mark Copeland and PNZ Board Member Duane Kale visited Brazil in an initial site visit. PNZ has developed strong relationships with key personnel within the Rio 2016 organising committee and key organisations in Brazil around the event. It is reported that the cultural experience in Brazil is different from any previous games environment, creating some challenges, but also a unique games experience that will no doubt be an incredible experience for all those involved.

talent identification programme

AT THE START OF 2013, PARALYMPICS NEW ZEALAND (PNZ) SET A CHALLENGING TARGET OF IDENTIFYING 1000 NEW ATHLETES THROUGH THE PNZ TALENT IDENTIFICATION PROGRAMME BY THE END OF 2016.

TO ASSIST IN ACHIEVING THIS TARGET PNZ BEGAN DEVELOPING STRONG RELATIONSHIPS WITH ORGANISATIONS THAT HAVE THE ABILITY TO PROVIDE POTENTIAL NEW ATHLETES TO THE PROGRAMME.

128

New athletes identified from January 2013

18 Organisations identified new athletes for the Talent Identification Programme

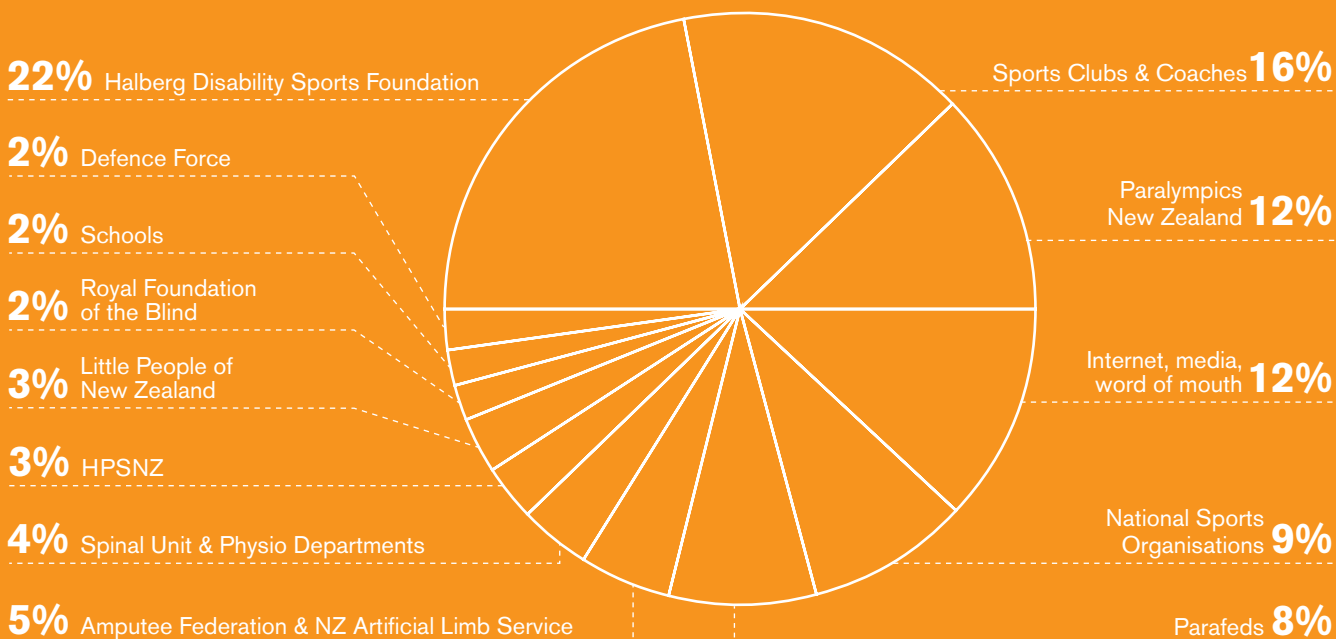
14 New athletes attended the PNZ Swimming Talent Identification Camp held in Timaru

12 new athletes attended the PNZ Cycling Talent ID Camp held in New Plymouth

11 National Sports Organisations have supported Talent ID athletes to get involved in Paralympic Sport

25

Sources for new athletes for talent identification



NOT EVERYTHING
THAT IS FACED CAN
BE CHANGED,
BUT NOTHING CAN
BE CHANGED UNTIL
IT IS FACED ~

JAMES BALDWIN **NOVELIST** PLAYWRIGHT **POET** SOCIAL CRITIC



classification report

THE PARALYMPICS NEW ZEALAND (PNZ) CLASSIFICATION PROGRAM HAS AS ITS MISSION: "THE DEVELOPMENT OF A WORLD LEADING CLASSIFICATION PROGRAM" AND OFFERS BEST PRACTICE IN ATHLETE CLASSIFICATION SERVICES, CLASSIFIER EDUCATION AND CERTIFICATION AND STAKEHOLDER RELATIONSHIPS.

PNZ INVESTS AND MANAGES THE CLASSIFICATION PROGRAMS FOR ATHLETICS, CYCLING, SHOOTING AND SWIMMING.

PNZ offers classification support and guidance to all National Paralympic Sport Organisations (NSO) and national Disability Sport Organisations (NDSO) offering classification programs for disabled athletes.

NATIONAL ATHLETE CLASSIFICATION SERVICES

During the year July 2012 to June 2013 Classification took place at the following events for athletics, cycling, shooting and swimming:

Athletics

- Athletics NZ National Track and Field Champs Auckland, March

Cycling

- Waikato Parafed Development Camp, Hamilton, November
- NZ Road Cycling Championships, Queenstown, April

Shooting

- Classification Days Auckland and Christchurch, November

Swimming

- Swimming Classification Day Auckland, February
- NZ Open Swimming Championships, Auckland
- Swimming Classification Day Timaru, June

NATIONAL AND INTERNATIONAL CLASSIFIER TRAINING AND CERTIFICATION

Classifier training and certification opportunities for the following sports were achieved:

Athletics

Rebecca Foulsham, PNZ HOC Athletics, attended the IPC Athletics International Training Seminar in Brisbane in March 2013 and gained IPC Athletics International Classifier status.

Para-cycling

Rebecca Foulsham and Justin Ralph attended a National Para-cycling Classifier Seminar in Queenstown in April 2013 which Marguerite Christophers, PNZ HOC also attended as a refresher course.

CLASSIFIER ATTENDANCE AT INTERNATIONAL EVENTS

Ruth McLaren, PNZ Head of Classification (HOC) Swimming, attended an Australian Forum for athletes with a physical impairment and the Australian Multiclass Championships in April 2013.

Marguerite Christophers, HOC for International Triathlon Union classified at the Australian Paratriathlon Championships in January 2013, European Paratriathlon Championships in Turkey in June 2013.

PNZ ATHLETE CLASSIFICATIONS

PNZ Sports	Provisional Classifications	National Classifications	International Classifications	International Reviews
Athletics	10	1	2	
Paracycling	6	13		
Shooting	1	9	1	
Swimming	10	12	1	1

IPC HEADS OF CLASSIFICATION AND VISTA CONFERENCE, BONN, MAY

PNZ Classification Manager, attended the International Paralympic Sports Federations' Heads of Classification meeting in Bonn, Germany in May 2013. This was followed by the IPC VISTA conference. The theme of this scientific conference was Equipment and Technology and the balance between access, competitive edge and sport philosophy.

NO EXCEPTIONS INVESTMENT

PNZ received confirmation of No Exceptions investment from the Halberg Disability Sport Foundation to conduct an audit of the classification services available across all Paralympic sports in New Zealand. This audit will identify gaps in program delivery and classifier training to develop a classification plan.

list of paralympians

LIST OF NEW ZEALAND PARALYMPIANS (1968 – 2012)

#	SURNAME	FIRST NAME	YEARS <small>(w) Winter Paralympic Games</small>	SPORTS
001	Brown	Norman	1968	Archery, Swimming, Table Tennis
002	Campbell	Len	1968	Athletics, Fencing
003	Close	Leo	1968, 1972	Athletics
004	Condon	Graham	1968, 1972, 1976, 1980, 1984, 1988	Athletics, Swimming
005	Fattorini	Rex	1968	Athletics, Powerlifting
006	Flood	Bill	1968	Archery, Athletics, Bowls, Fencing, Table Tennis
007	Lean	Bill	1968, 1976, 1980	Archery, Athletics, Bowls, Table Tennis
008	Marett	Graeme	1968, 1972, 1976	Archery, Athletics, Swimming, Table tennis
009	McDonald	Doug	1968	Table Tennis
010	Ngata	Reuben	1968, 1976	Athletics, Powerlifting, Table Tennis
011	Plessius	Bill	1968	Athletics
012	Read	Phil	1968	Table Tennis
013	Rimmer	Eve	1968, 1972, 1976, 1980	Archery, Athletics, Swimming
014	Savage	Jim	1968, 1972, 1976, 1980	Archery, Athletics, Table Tennis
015	Stott	John	1968	Table Tennis, Swimming
016	Wright	Rodney	1968	Archery, Swimming
017	Fairhall	Neroli	1972, 1980, 1988, 2000	Archery, Athletics
018	McCormick	Keith	1972	Athletics, Swimming
019	Miller	Dennis	1972, 1976, 1980, 1984	Athletics, Table Tennis
020	Morgan	Tina	1972	Athletics, Swimming
021	Nicholls	Chris	1972	Archery, Athletics, Swimming
022	Chambers	Paul	1976, 1980	Athletics, Swimming
023	Creba	Fred	1976	Athletics, Powerlifting
024	Hynds	Ross	1976, 1980, 1984, 1992	Archery, Athletics
025	McNicholl	Brian	1976	Athletics, Powerlifting
026	Moore	Doug	1976	Athletics, Table Tennis
027	Baddeley	Peter	1980(w)	Alpine Skiing
028	Nicholls	Edward	1980(w)	Alpine Skiing
029	Philip	Craig	1980(w), 1984(w)	Alpine Skiing
030	Cochrane	Greg	1980, 1984	Athletics, Swimming
031	Eden	John	1980	Athletics, Swimming

LIST OF NEW ZEALAND PARALYMPIANS (1968 – 2012)

#	SURNAME	FIRST NAME	YEARS <small>(w) Winter Paralympic Games</small>	SPORTS
032	Firth	Kaye	1980	Athletics, Swimming
033	Froggatt	Brian	1980, 1992	Athletics, Powerlifting
034	Halatau	Latoatama	1980	Athletics
035	Hill	Patricia (Trish)	1980, 1984, 1988	Athletics
036	Moran	Chris	1980	Athletics, Swimming
037	Raymond	Ken	1980	Archery, Athletics
038	Skipwith	Tewai	1980	Athletics
039	Tarrant	Dave	1980	Shooting
040	Bickerstaff	Edward (Ed)	1984(w), 1988(w), 1992(w), 1994(w)	Alpine Skiing
041	Butler	Denis	1984(w)	Alpine Skiing
042	Clark	Martin	1984(w)	Alpine Skiing
043	Craig	Trish	1984(w)	Alpine Skiing
044	Edwards	Mark	1984(w)	Alpine Skiing
045	Martin	Vivienne	1984(w)	Alpine Skiing
046	Orr	Christopher	1984(w)	Alpine Skiing
047	Cook	Denise	1984	Athletics
048	Courtney	Robert	1984	Athletics
049	Crichton	Roly	1984, 1988	Swimming
050	Hadfield	Michelle	1984	Athletics
051	Hennessy	Morice	1984, 1988	Athletics
052	O'Callaghan	Michael	1984	Athletics
053	Smith	Alison	1984	Shooting
054	Willis	Colin	1984, 1992, 1996, 2000, 2004	Shooting
055	Cooper	Patrick	1988(w), 1992(w), 1994(w)	Alpine Skiing
056	Te Punga	Lorraine	1988(w)	Alpine Skiing
057	Buchanan	Grant	1988	Athletics
058	Cordery	Jan	1988	Athletics, Swimming
059	Davies	John	1988	Bowls
060	Gibson	Brent	1988	Swimming
061	Horne	Peter	1988, 1996	Bowls
062	Mancktelow	Lesli	1988	Athletics

list of paralympians continued

LIST OF NEW ZEALAND PARALYMPIANS (1968 – 2012)

#	SURNAME	FIRST NAME	YEARS <small>(w) Winter Paralympic Games</small>	SPORTS
063	Meimaris	Stelios	1988	Athletics
064	Mill	David	1988	Athletics
065	Mills	Yvonne	1988	Athletics
066	Minifie	Stuart	1988	Athletics
067	Rupe	Tui	1988	Athletics
068	Vear	Brad	1988	Athletics
069	Adamson	Chris	1992(w),1994(w)	Alpine Skiing
070	Graham	Stuart	1992(w)	Alpine Skiing
071	O'Sullivan	Kevin	1992(w), 1994(w), 1998(w)	Alpine Skiing
072	Shanks	Devon	1992(w)	Alpine Skiing
073	Weeks	Mark	1992(w)	Alpine Skiing
074	Barnes	Glenn	1992, 2004	Wheelchair Tennis
075	Bidois	Aaron	1992, 1996	Swimming
076	Clulee	Evan	1992	Athletics
077	Foulsham	Gavin	1992, 2000	Athletics
078	Gow	Denise	1992	Athletics
079	Honey	Belinda	1992, 1996	Swimming
080	MacCalman	Dave	1992, 1996, 2000, 2004	Athletics
081	Newstead	Jenny	1992, 1996	Swimming
082	Smith	Cristeen	1992, 1996	Athletics
083	Sorensen	John	1992	Wheelchair Tennis
084	Aleksich	Kevin	1994(w)	Alpine Skiing
085	Butson	Matthew	1994(w), 1998(w)	Alpine Skiing
086	Duffy	Joanne	1994(w)	Alpine Skiing
087	Brown	Hayden	1996, 2000	Swimming
088	Cameron	Rewiti	1996	Swimming
089	Courtier	Jacque	1996, 2004	Wheelchair Tennis
090	Craike	Jayne	1996, 2000, 2004	Equestrian
091	Dickie	Robert	1996	Wheelchair Rugby
092	Dijkstra	Henk	1996, 2004, 2008	Boccia
093	Dowall	John	1996, 2000	Athletics

LIST OF NEW ZEALAND PARALYMPIANS (1968 – 2012)

#	SURNAME	FIRST NAME	YEARS <small>(w) Winter Paralympic Games</small>	SPORTS
094	Griffiths	Jason	1996	Swimming
095	Guthrie	Steven	1996, 2000, 2004	Wheelchair Rugby
096	Kale	Duane	1996	Swimming
097	Leefe	Paul	1996, 2000	Wheelchair Rugby
098	Lineham	Carey	1996	Athletics
099	Lucas	Ben	1996, 2000	Athletics
100	Martin	Peter	1996, 2000, 2004, 2012	Athletics
101	Mathews	Mervyn	1996	Bowls
102	May	Andrew	1996, 2000	Sailing
103	McMurray	Gary	1996, 2000, 2004	Wheelchair Rugby
104	Muralt	Jeff	1996	Athletics
105	Palmer	Curtis	1996, 2000, 2004, 2008	Wheelchair Rugby
106	Scott	Cameron	1996	Sailing
107	Sharman	Grant	1996, 2000	Wheelchair Rugby
108	Simeon	Thomas	1996	Boccia
109	Stewart	Derek	1996	Sailing
110	Stratford	Marilyn	1996	Wheelchair Tennis
111	Taylor	Sholto	1996, 2000, 2004, 2008	Wheelchair Rugby
112	Tinker	Jeremy	1996, 2000, 2004, 2008	Wheelchair Rugby
113	Wornall	Chris	1996	Sailing
114	Battersby	Rachael	1998(w), 2002(w)	Alpine Skiing
115	Bayley	Steven	1998(w), 2002(w)	Alpine Skiing
116	Gardiner (Walker)	Sue	1998(w)	Alpine Skiing
117	Booth	Dean	2000	Swimming
118	Bradley	Tanya	2000	Athletics
119	Britnell	Paul	2000	Wheelchair Tennis
120	Clark	Martin	2000	Sailing
121	Collie	David	2000	Athletics
122	Edwards	Phil	2000	Sailing
123	Fleming	Wayne	2000	Wheelchair Tennis
124	Flood	Ross	2000, 2004	Boccia

list of paralympians continued

LIST OF NEW ZEALAND PARALYMPIANS (1968 – 2012)

#	SURNAME	FIRST NAME	YEARS <small>(w) Winter Paralympic Games</small>	SPORTS
125	Inglis	Mark	2000	Cycling
126	Jesson	Paul	2000, 2004	Cycling
127	Johnson	Tim	2000, 2004, 2008	Wheelchair Rugby
128	Munckhof	Paul	2000	Boccia
129	Muschamp	Justin	2000	Wheelchair Rugby
130	Oughton	Bill	2000, 2004	Wheelchair Rugby
131	Pierson	Hadleigh	2000, 2004	Swimming
132	Pollock	Gillian	2000	Swimming
133	Prendergast	Tim	2000, 2004, 2008, 2012	Athletics
134	Reynolds	Garth	2000	Sailing
135	Roche	Stacey	2000	Boccia
136	Slade	Matthew	2000, 2004, 2008	Athletics
137	Taamaru	George	2000, 2004, 2008	Powerlifting
138	Tretheway	Sean	2000	Swimming
139	Williams	Gary	2000	Boccia
140	Wood	Chris	2000	Sailing
141	Wright	Tracey	2000	Powerlifting
142	Beattie	Willie	2004	Athletics
143	Buckingham	Dan	2004, 2008	Wheelchair Rugby
144	Faleva'ai	Terry	2004, 2008	Athletics
145	Griffin	Theresa	2004	Swimming
146	Horan	Kate	2004, 2008	Athletics
147	Jackson	Greig	2004, 2008	Boccia
148	Jenkins	Miriam	2004	Swimming
149	Johnson	Michael	2004, 2008, 2012	Shooting
150	Morriss	Jeremy	2004, 2008	Boccia
151	Perry	Tiffiney	2004	Wheelchair Tennis
152	Powell	Sarah	2004	Swimming
153	Sanders	Liam	2004, 2008	Boccia
154	Sharp	Daniel	2004, 2008, 2012	Swimming
155	Southorn	Fiona	2004, 2008, 2012	Cycling
156	Toon	Maurice	2004, 2008	Boccia

LIST OF NEW ZEALAND PARALYMPIANS (1968 – 2012)

#	SURNAME	FIRST NAME	YEARS <small>(w) Winter Paralympic Games</small>	SPORTS
157	Waite	Jai	2004, 2008	Wheelchair Rugby
158	Field	Anthony	2006(w)	Alpine Skiing
159	Hall	Adam	2006(w), 2010(w)	Alpine Skiing
160	Bonner	Kerri	2008	Boccia
161	Donaldson	Annemarie	2008	Cycling
162	Farrell	Annaliisa	2008	Cycling
163	Hamill	Jessica	2008	Athletics
164	Klinkhamer	David	2008	Wheelchair Rugby
165	Leslie	Cameron	2008, 2012	Swimming
166	Parsons	Jayne	2008	Cycling
167	Pascoe	Sophie	2008, 2012	Swimming
168	Slade	Amanda	2008	Boccia
169	Tesoriero	Paula	2008	Cycling
170	Wakeford	Adam	2008	Wheelchair Rugby
171	Williams	Peter	2010(w)	Alpine Skiing
172	Apel	Jan	2012	Sailing
173	Dempsey	Timothy	2012	Sailing
174	Dubber	Rebecca	2012	Swimming
175	Fisher	Mary	2012	Swimming
176	Francis	Paul	2012	Sailing
177	Gray	Phillipa	2012	Cycling
178	Gunner	Anthea	2012	Equestrian
179	Holt	Daniel	2012	Swimming
180	Howarth	Nikita	2012	Swimming
181	Kelly-Costello	Aine	2012	Swimming
182	McBride	Danny	2012	Rowing
183	Reid	Susan	2012	Cycling
184	Robinson	Holly	2012	Athletics
185	Ross	Chris	2012	Cycling
186	Smith	Nathan	2012	Cycling
187	Stock	Rachel	2012	Equestrian
188	Thompson	Laura	2012	Cycling

SOPHIE PASCOE SWIMMING



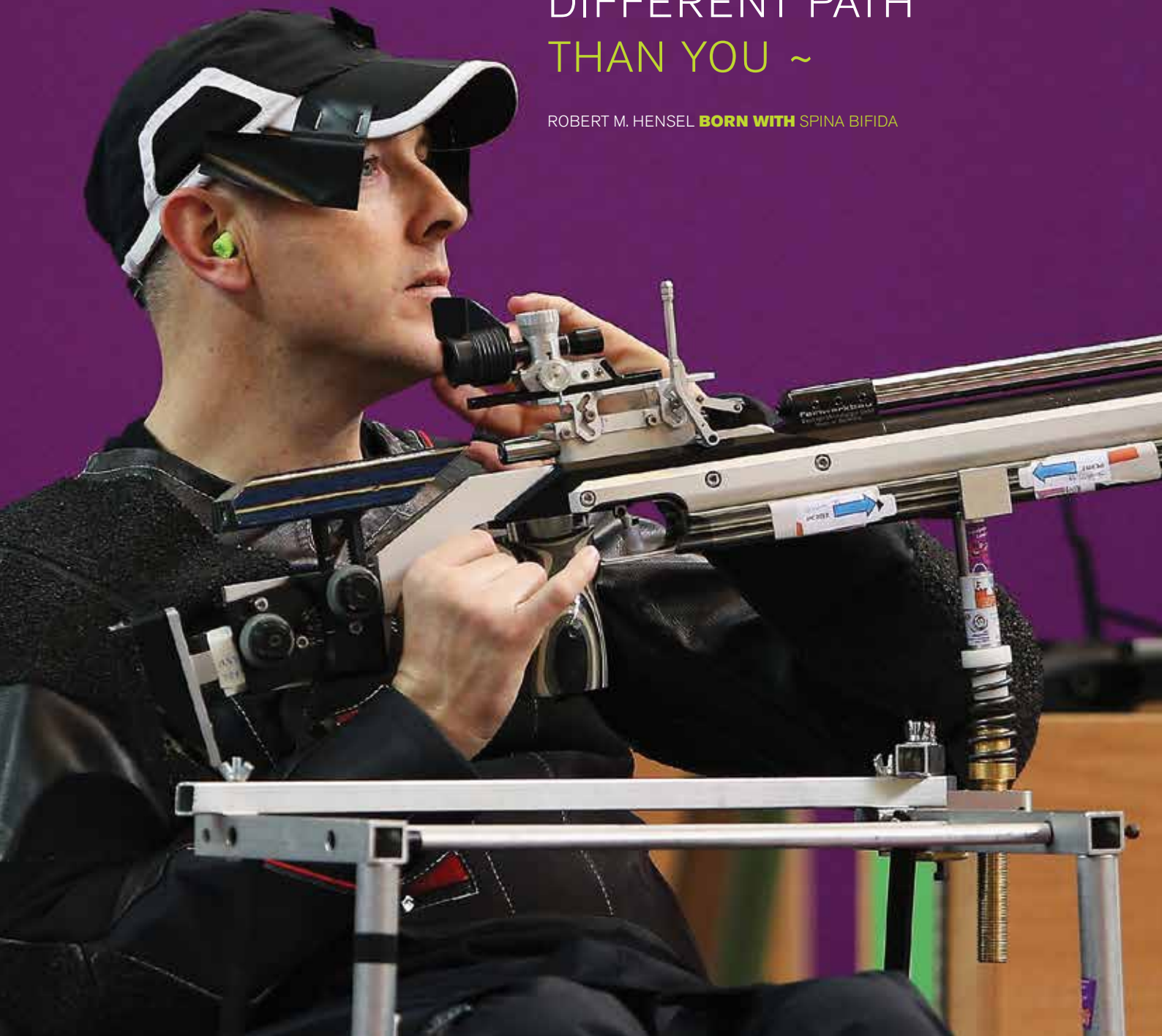
financial report

37	Financial Report
38	Statement of Financial Performance
39	Statement of Financial Position
40	Statement of Movements in Equity
41	Notes to the Accounts
47	Audit Report



I HAVE A DISABILITY
YES THAT'S TRUE,
BUT ALL THAT REALLY
MEANS IS I MAY HAVE
TO TAKE A SLIGHTLY
DIFFERENT PATH
THAN YOU ~

ROBERT M. HENSEL **BORN WITH** SPINA BIFIDA



financial report

PARALYMPICS NEW ZEALAND INCORPORATED

The Paralympics New Zealand Finance Report reflects operations during the financial year ended 30 June 2013. With this financial year being a Paralympic Year, there is significant revenue and expenditure activity in relation to the London 2012 Paralympic Games.

The 2012/2013 financial year amounted to a surplus of \$108,348 against a budgeted loss of (\$9,255), due to additional revenue from Pin & Win.

A summary of key facts that contributed to the Revenue result of \$3.05 million, an increase of 8.7% from the 2012 Income of \$2.80 million, are as follows:

- Fundraising of \$473,190 including final sponsorship investment from our principal sponsor, Mitsubishi Motors New Zealand. This was an increase of 13.5% from 2012.
- Pin & Win campaign contributed \$452,057 to our financial position, increasing from \$319,774 in 2012 from the campaign in the lead up into the London 2012 Paralympic Games. This was an increase of 41.3% from 2012.
- Donations & Postal Appeal increased to \$42,243 from 2012 donations of \$29,870, an increase of 41%.
- PNZ was well supported by The Lion Foundation with a Grant of \$200,000, for which the bulk of the income of \$183,333 fell into the 2013 financial year.

Total Expenditure for the year was \$2.90 million. This was an increase of 5.4% from the previous year.

A summary of key facts that contributed to the Expenditure result of \$2.90 million are as follows:

- High Performance Sport New Zealand Investment increased by \$50,289 to \$2.74 million from \$2.24 million in 2012, an increase of 2%.
- Expenditure on Consultants increased by \$73,550 for additional resources in the areas of Legal and Research.

Cash reserves remain strong, with coverage at 1.57 times the amount of our liabilities, compared to 1.42 times coverage in 2012.

Interest rates have fluctuated this year, however, we have maximised our funds on deposit to return the highest return available.

2011 IPC ATHLETICS WORLD CHAMPIONSHIPS LIMITED (IPCAWC LTD)

PNZ is the sole shareholder of 2011 IPCAWC Ltd, which had been established to host the IPC Athletics World Championships in Christchurch in January 2011. The company has been wound up in September 2013 as it has served its designated purpose.

CONSOLIDATED RESULT

The comparative figures in the statutory accounts include the IPCAWC Ltd results, with a deficit of \$784 for the year ended 30 June 2012.

As there were no transactions for the 2013 year to be included, the 2013 results are solely for Paralympics New Zealand Incorporated.

PARALYMPICS NEW ZEALAND INCORPORATED

STATEMENT OF FINANCIAL PERFORMANCE FOR THE YEAR ENDED 30 JUNE 2013

INCOME	NOTE	2013	2013	2012
		Actual	Budget	Actual
		\$	\$	\$
Membership Fees		6,528	6,200	5,700
Interest Received		48,282	22,504	42,667
Fundraising	6	473,190	304,500	417,010
Donations	7	44,611	30,000	56,539
Grants	8	2,458,447	2,722,678	2,268,159
Other Income	9	20,215	0	17,776
TOTAL INCOME		3,051,273	3,085,882	2,807,851
EXPENDITURE				
Administration, Employment & Travel		427,859	427,485	451,690
Governance		31,706	18,560	27,929
Occupancy		83,308	86,303	82,559
High Performance		2,275,113	2,470,410	2,193,009
Sport Development		0	37,266	31,819
Member Meetings		1,785	4,200	3,841
Fees & Consultants		123,154	50,913	49,604
Competition Management		0	0	23
International Paralympic Committee		0	0	-46,718
TOTAL EXPENSES		2,942,925	3,095,137	2,793,756
SURPLUS / (DEFICIT)	19	108,348	(9,255)	14,095

PARALYMPICS NEW ZEALAND INCORPORATED

STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2013

	NOTE	2013 Actual \$	2012 Actual \$
CURRENT ASSETS			
Cash and Deposits	3	985,466	924,180
Accounts Receivable		53,925	70,377
Prepaid Expenses		56,834	13,995
GST Due from IRD		0	0
		1,096,226	1,008,552
CURRENT LIABILITIES			
Accounts Payable		275,319	260,464
Special Purpose Funds	4	333,907	387,429
GST Payable		16,646	4,824
		625,872	652,717
WORKING CAPITAL SURPLUS / (DEFICIT)		470,354	355,835
NON-CURRENT ASSETS			
Fixed Assets	5	24,190	30,361
		24,190	30,361
NON-CURRENT LIABILITIES			
Special Purpose Funds	4	75,000	75,000
		75,000	75,000
NET ASSETS		419,544	311,196

PARALYMPICS NEW ZEALAND INCORPORATED

STATEMENT OF MOVEMENT IN EQUITY FOR THE YEAR ENDED 30 JUNE 2013

	2013	2012
	Actual	Actual
	\$	\$
OPENING EQUITY	311,196	297,100
Surplus / (Deficit) for the year/period	108,348	14,095
CLOSING EQUITY	19 419,544	311,196



CHIEF EXECUTIVE
DATE: 21 AUGUST 2013



CHAIRMAN
DATE: 21 AUGUST 2013

PARALYMPICS NEW ZEALAND INCORPORATED

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30 JUNE 2013

1 STATEMENT OF ACCOUNTING POLICIES

The financial statements are those of Paralympics New Zealand Incorporated, an Incorporated Society under the Incorporated Societies Act 1908. The financial statements have been prepared in accordance with generally accepted accounting practice as defined by Financial Reporting Standards and Statements of Standard Accounting Practice. The measurement base adopted is that of historical cost. Reliance is placed on the fact that the society is a going concern.

Particular Accounting Policies

The following particular accounting policies that materially affect the measurement of earnings and the financial position have been applied:

ACCOUNTS RECEIVABLE

Accounts receivable are stated at expected realisable value.

TAXATION

The organisation is registered as a charitable entity under the Charities Act 2005 on 30 June 2008 (CC33576). This allows an ongoing Income tax exemption. The Charities registration number for 2011 IPC Athletics World Championship Ltd, a subsidiary of Paralympics New Zealand is CC33943. Refer to Note 15 for more details.

REVENUE RECOGNITION

Revenue for the organisation comes from a variety of sources including membership fees, interest, grants, donations and general fundraising. Income is recognised when received, although where income is related to activities to be carried out in a future year, this income is carried forward to that year.

GRANTS INCOME / SPECIAL PURPOSE FUNDS

Grants received are recognised as income on receipt unless specific conditions are attached to a grant. At 30 June 2013, any grants that have not met all of the conditions are held for use in future accounting periods. Accordingly Special Purpose Funds as shown under Current Liabilities and Non Current Liabilities in the Statement of Financial Position, include various grants and donations that are intended for specific purposes, but are unspent at balance date.

GOODS AND SERVICES TAX

Goods and Services Tax is accounted for on a payments basis.

PARALYMPICS NEW ZEALAND INCORPORATED

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30 JUNE 2013

FIXED ASSETS

Fixed Assets are recorded at cost less depreciation. Fixed Assets have been depreciated as follows:

Office Furniture & Equipment	12% - 50 % DV
Computer Equipment	33% - 50% DV
Sports Equipment	39% - 48% DV
Software	40% DV
Leasehold Improvements	6.6% DV

Any donated assets are recorded at an estimate of their fair market value.

COMPARATIVE FIGURES

The 2012 figures are based on the consolidated position of Paralympics New Zealand and its subsidiary, 2011 IPC Athletics World Championship Limited, (IPC). In 2012, the net assets of IPC were transferred to Paralympics New Zealand, therefore 2012 shows a consolidated position and performance. In 2013, the subsidiary is dormant and has not been trading during the year and is waiting to be wound up.

Differential Reporting	The Society is a qualifying entity within the Framework for Differential Reporting. The Society qualifies on the basis that it is not publicly accountable and not large. The Society has taken advantage of all differential reporting concessions available to it, except FRS19 (Accounting for Goods and Services Tax) with which it has fully complied.
Foreign Exchange	Foreign Exchange transactions are recognised in the period in which they occur using the exchange rate ruling at the date of the transaction.

PARALYMPICS NEW ZEALAND INCORPORATED

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30 JUNE 2013

2 CHANGES IN ACCOUNTING POLICIES

There have been no changes in accounting policies. All policies have been applied on a basis consistent with those used in previous years.

3 CASH AND DEPOSITS	2013	2012
ASB Cheque Account	13,301	32,512
ASB Call Account	391,461	85,447
ASB Investment Accounts	456,221	804,469
National Bank Account	123,390	0
Petty Cash	1,094	1,751
	985,466	924,180

4 SPECIAL PURPOSE FUNDS	2013	2012
Lion Foundation Grant	0	0
Prime Minister's Scholarships	36,290	70,040
HPSNZ High Performance Funding	203,512	220,330
HPSNZ Talent Identification	75,000	75,000
HPSNZ Sport Development	0	0
HPSNZ PEG's	0	97,059
HPSNZ Other	94,105	0
	408,907	462,429

5 FIXED ASSETS				
2013	Cost	Depn Exp	Acc Depn	NBV
Leasehold	8,708	559	806	7,902
Office Furniture & Equipment	53,020	2,776	46,001	7,019
Computer Equipment	60,267	6,318	52,929	7,338
Sports Equipment	43,228	758	42,095	1,133
Software	8,120	532	7,322	798
	173,343	10,943	149,153	24,190

2012	Cost	Depn Exp	Acc Depn	NBV
Leasehold	8,708	247	247	8,461
Office Furniture & Equipment	53,020	3,841	43,225	9,795
Computer Equipment	56,096	5,911	46,611	9,485
Sports Equipment	42,759	962	41,337	1,422
Software	7,988	766	6,790	1,198
	168,571	11,727	138,210	30,361

6 FUNDRAISING	2013	2012
Sponsorship	21,133	97,236
Pin & Win Campaign	452,057	319,774
	473,190	417,010

PARALYMPICS NEW ZEALAND INCORPORATED

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30 JUNE 2013

	2013	2012
7 DONATIONS		
General Donations	32,097	29,665
Postal Appeal	10,146	205
Bequests	2,368	26,669
	44,611	56,539
8 GRANTS		
Grants Other	0	10,000
NZME	0	0
Lion Foundation	183,333	33,334
Pub Charity	0	0
HPSNZ - High Performance	2,215,337	1,740,718
HPSNZ Sport Development	0	31,819
HPSNZ Other	59,777	452,288
	2,458,447	2,268,159
9 OTHER INCOME		
Paralympics New Zealand Incorporated		
Athlete's Contributions	0	2,188
Ticket Sales	0	0
Sundry	3,815	62,588
International Paralympic Committee	16,400	0
Broadcasting Income	0	0
Commission Income	0	0
Merchandising	0	0
	20,215	64,776
2011 IPC Athletics World Championships Ltd		
International Paralympic Committee		(47,000)
	0	(47,000)
10 LEASE COMMITMENT		
Operating Lease commitments in respect of the organisation's offices and a leased photocopier are as follows:		
	2013	2012
Current	16,162	51,442
Non Current	9,538	21,298
	25,700	72,740

PARALYMPICS NEW ZEALAND INCORPORATED

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30 JUNE 2013

11 ADMINISTRATION	CONSOLIDATED	
	2013	2012
The following expenses were incurred in the year and require disclosure.		
Paralympics New Zealand Incorporated		
Audit Fees	8,261	5,353
Interest Paid	0	0
Office Rental	41,144	40,908
Lease Commitments	3,852	3,929
Depreciation	12,177	11,727
2011 IPC Athletics World Championships Ltd		
Audit Fees	0	6,328
Interest Paid	0	0
Office Rental	0	0
Lease Commitments	0	0
Depreciation	0	0

12 RELATED PARTY NOTE

Board of Trustees

A number of trustees have donated professional services in their non-trustee business capacities and in relation to other organisations in which they represent to the society at nil value. The society records its appreciation for these donated services. Fiona Allan and Mark Frewin are related parties as Directors of 2011 IPC Athletics World Championships Ltd. There have been no related party transactions. The board considers that there are no other related party transactions that require disclosure.
(2012 : Nil)

13 CONTRA INCOME

Where possible non-cash sponsorships are recognised in these financial statements. Contra income is valued at the equivalent market rate for services of this nature. Non cash sponsorships received for both entities during the year consisted of:

	2013	2012
Paralympics New Zealand Incorporated		
Brandex Adventure Sports (Apparel)	0	7,363
Mitsubishi Motors	21,133	34,416
Blue Star Group	0	13,470
2011 IPC Athletics World Championships Ltd		
Ace Electronics	0	700
Allianz	0	27,000
Bluestar Group	0	40,942
Christchurch City Council	0	100,080
Hirequip	0	15,154
Mitsubishi Motors	0	32,500
Otto Bock	0	50,000
Tait Electronics	0	500
The Press	0	100,000
The Radio Network	0	50,000

PARALYMPICS NEW ZEALAND INCORPORATED

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30 JUNE 2013

14 GOING CONCERN

These financial statements have been prepared using the going concern assumption. The continued use of this assumption is dependent upon Paralympics New Zealand Incorporated receiving ongoing support from its members, funding organisations and the continued success of fundraising activities. The Board are confident of receiving this ongoing support. These accounts include the results of the subsidiary company, which will be wound up as it was created for a specific event, which has now occurred. The subsidiary company is not a going concern and is in the process of being formally wound up.

15 CONSOLIDATION OF SUBSIDIARY

During 2008 a 100% owned charitable subsidiary company "2011 IPC Athletics World Championships Ltd" was established. This is a charitable company and exists solely to manage this one-off event – 2011 IPC Athletics World Championships, which was held in Christchurch in January 2011. The 2012 balances include the disclosure of various charges from the subsidiary 2011 IPC Athletics World Championships Ltd. All inter entity transactions, balances and unrecorded surpluses were eliminated on consolidation. The subsidiary was dormant for the 2013 financial year and the 2012 comparatives reflect the consolidated performance and position of Paralympics New Zealand.

16 DESIGNATED FUNDS

In prior financial years the society has been the recipient of bequests that were not designated to particular expenditure. The Board is committed to expending these funds for the development of current and potential Paralympic athletes. \$107,000 of this Fund was applied during the 2010 year towards a CAS appeal and towards sending a team to the Vancouver Paralympic Games. There has been no application of these funds in the current year.

17 POST BALANCE DATE EVENT- STATUS OF IPC

2011 IPC Athletics World Championships Ltd is expected to be wound up in September 2013.

18 CONTINGENT LIABILITIES

There were no contingent liabilities as at 30 June 2013 (2012: Nil)

19 MOVEMENT IN EQUITY

The consolidated accounts for the past three years show the combined results for both Paralympics New Zealand Incorporated and 2011 IPC Athletics World Championships Ltd. The surplus/(deficit) shown in the Statement of Financial Performance should be viewed in reference to this information.

	2010	2011	2012	2013
Opening Equity (consolidated)	521,103	1,207,856	297,100	311,196
Surplus/(deficit)				
2011 IPC AWC Ltd	686,137	(926,723)	(785)	0
Paralympics New Zealand	616	15,967	14,881	108,348
Closing Equity (consolidated)	1,207,856	297,100	311,196	419,544

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF PARALYMPICS NEW ZEALAND INCORPORATED

We have audited the financial statements of Paralympics New Zealand Incorporated on pages 38 to 46 which comprise the statement of financial position as at 30 June 2013, statement of financial performance and statement of movements in equity for the year ended 30 June 2013 and a summary of significant accounting policies and other explanatory information.

Boards' Responsibility for the Financial Statements

The members of the governing body are responsible for the preparation and fair presentation of these financial statements in accordance with generally accepted accounting practice in New Zealand and for such internal control as the members of the governing body determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand).

Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Hayes Knight Audit NZ
Chartered Accountants

Level 1, 1 Broadway
Newmarket
Auckland 1023
New Zealand

PO Box 9588
Newmarket
Auckland 1149

T +64 9 367 1656
F +64 9 3660323
E audit@hayesknight.co.nz
W hayesknight.co.nz



Other than in our capacity as auditor we have no relationship with, or interests in, Paralympics New Zealand Incorporated.

Opinion

In our opinion, the financial statements on pages 38 to 46 present fairly, in all material respects, the financial position of Paralympics New Zealand Incorporated as at 30 June 2013, and its financial performance for the year then ended in accordance with generally accepted accounting practice in New Zealand.







HAYES KNIGHT AUDIT NZ

AUCKLAND, NEW ZEALAND

28 August 2013



directory

NATURE OF BUSINESS	National Paralympic Committee for New Zealand and the executor of high performance sports programmes in four sports.
BUSINESS ADDRESS	Suite 2.10, Axis Building 1 Cleveland Road Parnell Auckland
POSTAL ADDRESS	PO Box 99178 Newmarket Auckland 1149
TELEPHONE	(09) 526 0760
FACSIMILE	(09) 526 0762
CHARITIES COMMISSION NUMBER	CC33576
DATE OF INCORPORATION	10 December 2007
AUDITORS	Hayes Knight Audit NZ Chartered Accountants
BANKERS	ASB Bank
SOLICITORS	Maria Clarke Lawyers
	Please visit our website to learn more about us and to obtain an electronic version of this report www.paralympics.org.nz
	 https://www.facebook.com/paralympicsnewzealand
	 https://twitter.com/NZParalympics
	 Annual Report Design & Print by Blue Star Group New Zealand Level 2, 86 Parnell Road, Auckland 1052 www.bluestargroup.co.nz

The Paralympics New Zealand annual report is printed on environmentally responsible papers, manufactured using Elemental Chlorine Free pulp from Well Managed Forests. It is produced under the environmental management system ISO 14001, which aims to prevent pollution and achieve continual improvement. Printed with vegetable based, mineral-oil-free inks.

PARALYMPICS NEW ZEALAND
GRATEFULLY ACKNOWLEDGES
THE SUPPORT AND GENEROSITY
OF OUR SPONSORS & PARTNERS.
PLEASE SUPPORT THEM WHENEVER
THE OPPORTUNITY ARISES.



HIGH PERFORMANCE
SPORT NEW ZEALAND



SPORT
NEW ZEALAND



THE LION
FOUNDATION



Adecco

2XU

bluestar ✨



p +64 9 526 0760 **f** + 64 9 526 0762

w www.paralympics.org.nz | **e** info@paralympics.org.nz

Suite 2.10, Axis Building, 1 Cleveland Road,
Parnell, Auckland, New Zealand

PO Box 99178, Newmarket, Auckland 1149, New Zealand